

Future of Wholesale Trade

Wholesale Trade at a Glance

Singapore is a **global trading hub with a vibrant ecosystem and strong trade infrastructure**¹

Sector comprises of the wholesale trading² of:

- Agricultural materials
- Household goods
- Machinery & equipment
- Transport equipment
- Fuels & chemicals
- General merchandise
- Other specialised materials (such as metals and construction materials)

8 out of 10 of the world's leading commodities trading companies have a presence in Singapore

Manpower & Sector Developments

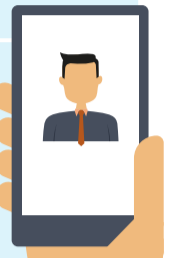


Rise of affluence and urbanisation in Asia is expected to **push growth of wholesale trade** in Singapore

Over **325,000** working people in more than **34,000** companies

With increased digitalisation of work processes, **higher value jobs will be created in place of manual and routine functions**

Sector is a likely major source of jobs of the future³



In-demand

Jobs

Projected to create **10,000 more jobs** by 2020

Diverse job opportunities ranging from:

- Business Development positions
- Client Management positions
- Demonstrators and Product Promoters
- e-Commerce and Omni-channel positions
- International Trading positions
- Inventory Analysts
- Market Research Analysts
- Market Specialists
- Merchandising positions
- Risk & Compliance positions
- Sales positions

Skills

- Business regulations
- Commercial skills
- Communication skills
- Cross-cultural skills
- Data analytics skills
- Digital skills
- e-Commerce
- Incoterms
- Pricing strategies
- Problem solving skills
- Product knowledge
- Risk management
- Rules of origin
- Supply chain management
- Trade financing instruments
- Trade flows



Wholesale Trade Jobs in Jobs Bank⁴

POSITION	MONTHLY SALARY
Senior/Trade Operations Executive	S\$2,000 – S\$4,000
Logistics Executive	S\$2,200 – S\$2,400
Supply Network Operations Analyst	S\$3,000 – S\$5,500
Technology Manager	S\$5,500 – S\$7,000
Regional Export Manager	S\$8,000 – S\$12,000
Senior Manager – International Merchandise Planning	S\$8,000 – S\$12,000



Programmes

International Trade Professional Conversion Programmes

International Trading Executive (Commodity) | International Trading Executive (Non-Commodity)

www.wsg.gov.sg/programmes-and-initiatives/professional-conversion-programmes.html

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Upcoming

e-Commerce and Digital Workplace training packages

Sources: ¹<http://www.todayonline.com/business/singapores-trading-hub-status-supported-strong-ecosystem-iswaran>
²<http://www.singstat.gov.sg/methodologies-standards/statistical-standards-and-classifications/SSIC>
³<http://www.todayonline.com/singapore/new-govt-effort-focus-nudging-workers-jobs-future-5-sectors>
⁴<https://www.jobsgov.sg/>

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